

ACCOUNT EXECUTIVE – Pharma Agency

We are seeking an energetic Account Executive (AE) to provide tactical thinking, flawless execution and promotional guidance to our growing roster of pharmaceutical, device, and diagnostic clients.

The successful candidate will:

- Serve as the primary day-to-day client contact by responding to client needs and communicating client feedback in a timely manner
- Be responsible for ensuring that projects are executed in accordance with the client's expectations and high standards of the agency.
- Have excellent communication skills and the ability to work effectively with others are necessary
- Provide direction to the internal teams, coordinate assignments, monitor progress, and conceptualize new promotional ideas with your colleagues.

Qualified candidates will have:

- At least three years' experience in pharmaceutical account management, preferably in an agency setting.
- Therapeutic experience in one of the following areas is desired: HIV, infectious disease, oncology, dermatology, endocrinology, surgical products, and diagnostics.
- Ability to demonstrate expertise in account management, building and managing existing relationships, and creative thinking in developing opportunities. Brand-building experience is a big plus.
- Ability to manage budgets.
- A Bachelor's degree in a related field

Purohit Navigation offers an excellent benefits package that includes medical insurance, a 401(k) plan, and company paid employee dental and vision coverage, long-term disability, and life insurance coverage.

If you meet our qualifications and enjoy a dynamic, fast-paced environment, please send your resume to hr@purohitnavigation.com. Refer to AcctMgmt.

We aren't just an agency. We are Purohit Navigation, a full-service, independent, integrated brand solutions company located in downtown Chicago. Focusing on healthcare and therapeutic specialty markets, our talented team of Navigators partners with our clients to creatively explore the full potential of their brands.

We pride ourselves on providing a place for like-minded professionals to flourish. At our core, we demonstrate our values by:

- Striving for unequivocal excellence in all aspects of the company and delivering work on time, on budget, on target, with zero error
- Being pioneers, not followers

- Encouraging individual ability and ownership and inspiring honesty, integrity, and a problem-solving mentality
- Maintaining an open-door policy with senior level management and providing a nurturing, team-oriented, and friendly work environment