

Account Supervisor – Some Pharma Agency Preferred

We are searching for a strategic thinker who can support key client accounts and implement a full spectrum of healthcare communications services that will help our clients plot a successful course for their brand.

The position:

- Develops and maintains effective working relationships with client counterparts at multiple levels, has a strong presence and partners with client to develop strategy, implement solutions and measure results in support of pharmaceutical brand programs
- Builds one-on-one relationships with senior level clients to foster a partnership with the agency and organically grow new business
- Leads internal teams in flawless execution of programs
- Manages needs of team members to maximize learning and productivity
- Recommends and adopts more efficient ways to accomplish client goals
- Utilizes internal and external agency resources to provide long-term, on-target solutions
- Adopts a proactive approach to anticipating internal and external concerns, yet remains ready and able to jump in reactively to address and remedy current situations
- Delivers relevant recommendations to clients that incorporate accountability metrics
- Ensures that every opportunity is fully investigated

The person:

- 1+ years at the Supervisor level in account or brand management experience in a pharmaceutical communications company / ad agency
- Demonstrated expertise in account management, managing and building existing relationships and creative thinking in developing opportunities.
- Experience directing and translating research to achieve actionable insights
- Collaborative leadership skills. Mentoring through cooperation and relationship building
- Excellent presentation, organizational and interpersonal skills
- Proven experience managing needs of team members

Purohit Navigation offers an excellent benefits package that includes medical insurance, a 401(k) plan and company paid employee dental and vision coverage, long-term disability and life insurance coverage.

If you meet our qualifications and want to be considered for this opportunity, please send your resume to hr@purohitnavigation.com and refer to **Supervisor**.

We aren't just an agency. We are Purohit Navigation, a full-service, independent, integrated brand solutions company located in downtown Chicago. Focusing on healthcare and therapeutic specialty markets, our talented team of Navigators partners with our clients to creatively explore the full potential of their brands.

We pride ourselves on providing a place for like-minded professionals to flourish. At our core, we demonstrate our values by:

- Striving for unequivocal excellence in all aspects of the company and delivering work on time, on budget, on target, with zero error
- Being pioneers, not followers
- Encouraging individual ability and ownership and inspiring honesty, integrity, and a problem-solving mentality
- Maintaining an open-door policy with senior level management and providing a nurturing, team-oriented, and friendly work environment