

Account Supervisor (Market Account Specialist), Milpitas, CA. Develop account strategy & provide strategic marketing & managerial guidance for pharmaceutical clients. Implement assigned brands & ensures optimal execution & client satisfaction. Manage client budget, controllable expenses, & variable revenue. Oversee account activity to ensure execution in line with strategic needs. Monitor & communicate individual hours & budget status of projects. Generate new product & promotional ideas. Develop & present key segments of new business pitches. Participate in client meetings & build solid relationships with clients. Provide direction to internal teams & direct reports. Contribute to Account Services group through idea generation & mentoring.

Reqs: Bach degree in biotechnology, pharmaceutical sciences or related field, plus 2 years' experience in a position developing communication strategies for pharmaceutical or medical accounts and building pharmaceutical or medical brand management. Requires background checks, including employment, education, criminal, SSN & references.

Send resume to Jason Kilkus, Director, HR, Purohit Navigation, Inc., 233 S. Wacker Drive, Ste. 6220, Chicago, IL 60606 or hr@purohitnavigation.com.